WinRamp Lite Registration

We would like to do everything possible to encourage you to register your copy of WinRamp Lite. Hopefully we started out by providing you with full value for money. Your support will enable us to continue the development of the product and make it not only comparable with the top commercial products ... which cost up to FOUR times as much .... but go on and make it THE #1 communications package available.

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Vironix Shareware Policy

WinRamp Lite as Shareware

WinRamp Lite is distributed under the "Try Before You Buy" Shareware marketing concept. WinRamp Lite is a FULLY FUNCTIONAL communications program and no features, commands or functions have been disabled or crippled in any way. WinRamp Lite is NOT free software, and if you wish to use it regularly we strongly encourage you to register your copy. With registration you will be entitled to numerous special benefits, including:

- the latest version of the software

- an optional printed manual

- one FREE major version upgrade

- full access to the WinRamp Lite Support BBS

- a full rebate of the registration fee when purchasing WinRamp directly from Vironix NA, Inc.

Dual Channel Distribution Policy

A number of Shareware publishers, having attained a reasonable degree of success, have "graduated" away from the Shareware marketing and distribution concept, often citing the low rate of user registration as an obstacle to economic growth. Despite the obvious economic risks of publishing quality software under the Shareware concept, and due mainly to a strong belief in the future and sheer power of the "super data-highway" as a medium for publishing and distributing software, Vironix NA has *deliberately* embraced a Dual Channel distribution policy.

The elements of this Dual Channel distribution policy are:

1. To publish and distribute a fully functional application capable of competing with (and surpassing) feature-for-feature with commercial/retail packages often costing FOUR times as much as WinRamp Lite. It is Vironix NA's policy to continue development and upgrading of WinRamp Lite in parallel to development of an even more powerful WinRamp, and to continue to commit to distributing WinRamp Lite as shareware.

2. To publish and market through standard retail channels a fully integrated, fully customisable communications environment, namely WinRamp with superior features - whilst offering registrants of the shareware WinRamp Lite a FULL REBATE of their registration fee when purchasing WinRamp directly from Vironix NA, Inc.

How this policy benefits you
Vironix NA's Dual Channel distribution policy directly benefits you, the end-user, as you are able to fully evaluate WinRamp Lite BEFORE spending a cent. Furthermore should you wish to upgrade to WinRamp, you will have TWO full products for the price of one.

See also: Licence Agreement, Benefits of Registration, WinRamp 1.0, Registration Methods

Licence Agreement

Please carefully read the following terms and conditions. Continued use of WinRamp Lite constitutes your acceptance of these terms and conditions and your agreement to abide by them.

30-Day Free Evaluation Licence
This is a legal agreement between you, the end user, and Vironix NA, Inc. By using WinRamp Lite, you are agreeing to be bound by the terms of this Agreement. If you do not agree to the terms of this Agreement please discontinue using WinRamp Lite.

You are granted a nonexclusive Licence to evaluate WinRamp Lite for a period of 30 (thirty) days at no cost. Should you wish to continue using WinRamp Lite after the evaluation period has expired, you are required to register your copy with Vironix NA, Inc. Under exceptional circumstances the 30 (thirty) day evaluation period will be extended.

Disclaimer
THE SOFTWARE AND ACCOMPANYING DOCUMENTATION ARE PROVIDED "AS IS" WITHOUT WARRANTY OF ANY KIND. THE ENTIRE RISK AS TO THE RESULTS AND PERFORMANCE OF THE SOFTWARE IS ASSUMED BY YOU.

Vironix NA, Inc. will not be liable for any special, incidental, consequential, indirect or similar damages due to the loss of data, loss of business profits, business interruption or any other reason, if Vironix NA or an agent of Vironix NA has been advised of the possibility of such damages. In no event shall Vironix NA's liability for any damages ever exceed the price paid for the registration Licence to use the software, regardless of the form of the claim.

Business & Government Site Licence
After the 30 (thirty) day Evaluation Period, any corporation, institution, government agency or business wishing to continue use of WinRamp Lite in the course of its internal business is required to purchase a WinRamp Lite registration or SITE LICENCE.   Any individual wishing to use WinRamp Lite within a corporation, institution, government agency or business must purchase a WinRamp Lite registration or SITE LICENCE. The SITE LICENCE is provided for those who want to WinRamp Lite on multiple computers.   A sample SITE LICENCE for the internal use of   WinRamp Lite is included below.   Please see the REGISTER.WRI or contact Vironix NA, Inc. for terms.

Upgrade Policy
Registered/Licensed users of WinRamp Lite will automatically be sent a diskette set (no printed manual) of the next MAJOR release (for example 1.x to 2.0 etc.) of WinRamp at NO CHARGE. Registration serial numbers will expire after the SECOND major release (for example 1.x to 3.x etc.). Thereafter a discounted upgrade fee will apply to further major upgrade releases.

Users wishing to receive MINOR upgrade diskette sets (for example 1.1 to 1.2 etc.) will be charged only for the diskette and mailing. Registered users can apply their registration serial numbers to MINOR upgrade releases downloaded from the WinRamp Lite Support BBS or any online system where the shareware distribution archive can be found.

WinRamp Lite Shareware Distribution
Vironix NA strongly encourages the FREE copying and distribution of UNREGISTERED copies of WinRamp Lite, however urge distributors to distribute the software in it's original archive format: WRAMP10B.ZIP. The following files MUST be distributed within any shareware distribution archive or disk set:

If any provision of this Agreement is found void, invalid or unenforceable, it will not affect the validity of the balance of this Agreement, which shall remain valid and enforceable according to its terms.

Should you have any questions concerning this Agreement, please contact Vironix NA, Inc.

Benefits of Registering

- FULL REGISTRATION FEE REBATE!   Should you decide to upgrade to the full WinRamp 1.0 software when it is released in the 4th Quarter 1994, you will receive a FULL rebate of your WinRamp Lite registration fee when purchasing WinRamp 1.00 directly from Vironix NA, Inc.   In a nutshell: you will own TWO top quality software products for the price of one!   See also: Special Offer

- One FREE major version upgrade. The diskette set will automatically be shipped to your stated shipping address when such a major version is released. See also: Upgrade Policy

- Unlimited FREE access to our online support BBS.

- You'll be notified by mail of Product announcements.

WinRamp Upgrade Special Offer

Users registering their copy of WinRamp Lite **before** the final release of WinRamp (scheduled for the 4th Quarter 1994, or latest 1st Quarter 1995) will be entitled to a special 10% discount on the retail price of WinRamp, *in addition* to a FULL REBATE of the registration fee of WinRamp Lite.

Registration Methods

Your registration of WinRamp Lite is extremely important to us, thus we've done whatever we can to make registering as easy, and as convenient as possible for you.

Any one of the following methods may be used:

Check and Postal Order
Please send a check or money order made payable to **Vironix NA, Inc.** to the following postal address:

> **Att: WinRamp Lite Registrations**
> **P.O. Box 1570**
> **Haverhill**
> **MA, 01831-9998**
> **USA**

Please utilise the Registration Form included with the **REGISTER.WRI** file, and answer all questions as accurately as possible to avoid any potential delays in getting the registered version of WinRamp Lite out to you.

NB! If you decide to register by means of Postal Order or Check, please feel free to take a *2.5% discount* - the service fee we pay when processing a Credit Card which we'd like to pass on to you if paying by check.

Credit Cards
As of July 1994, we can currently process the following Credit Card types:

VISA

MasterCard

Use any of the following methods to register your copy of WinRamp Lite by means of the above Credit Cards:
Fax   **1-508-374-7125**
WinRamp Support BBS **1-508-373-3336**   (4 lines at V.32bis)
Voice   **1-508-373-2402**

NB! Although we can be contacted via Internet email (see addresses below) , please do NOT send your credit card number via email. Internet email can go "missing" and end up in the wrong hands.

Fax in your registration form

If you have a Credit Card, simply fill out the Registration Form included with the **REGISTER.WRI** file and FAX the form directly to us at **1-508-374-7125**

CompuServe

From early July 1994, it will be possible to register WinRamp Lite on Compuserve. If you are a member of Compuserve, the registration fee will be automatically added to your monthly fees. This method is effective and hassle-free. Upon receiving email notification of your registration, we will immediately send you your Temporary Registration Key by means of private Compuserve Mail.

To register on Compuserve, type **GO SWREG** at the Compuserve prompt. After entering the Compuserve Shareware Registration Module, search for WinRamp Lite by means of using **WINRAMP** as a *keyword*.

WinRamp Support BBS

Registering via the WinRamp Support BBS is likely to be your quickest and easiest way to register WinRamp Lite. You will need to have a VISA or MasterCard Credit Card in order to register via the BBS.

- Dial   1-508-373-3336   with a 14400bps V.32bis (or lower) modem

- At the logon prompt, login with the UserID: **register** No password is required.

- Fill out the simple questions as accurately as possible.

- After your Credit Card has been checked for validity, you will immediately be issued with your Temporary Registration Key, and as soon as we have processed your credit card we will ship out a Registered copy of WinRamp Lite to your Shipping address.

- Be sure to write down the EXACT name used when registering. The Temporary Registration Key is based on the EXACT letters used. Write both your name used and the Key BEFORE hanging up. If you do forget to do this, please do NOT panic! We will be shipping out your Registered copy within a few hours anyway.

NB! Please note. The WinRamp Support BBS is currently going through daily development changes, thus during the months of July and August 1994 we will not be actively maintaining the BBS data itself. However please feel free to open an account on the BBS and take a basic look around. The system has been custom developed on the SCO UNIX platform specifically so that we can provide seamless and full Internet access as soon as possible. Your WinRamp Lite registration is currently NOT required to access the BBS ... access is FREE and will remain free as long as it is financially feasible). During these next two months we will be putting together a BBS that you will find both enjoyable to use and informative.

Accessing the WinRamp Support BBS via the Internet - Available September 1994

During early August 1994 we will be upgrading the WinRamp Support BBS to have full 56kb leased-line Internet access. You will be able to **TELNET** to the system, download WinRamp Lite upgrades and patch files via **anonymous ftp.**

Although the following addresses may be subject to change without notice, we're currently 95% certain that the following Internet addresses will apply after August 1994:

Anonymous FTP and TELNET: **timba.vironix.com**

Currently accessible email addresses:
Mailing List: **winramp@vironix.co.za** (to join send mail to **winramp-request@vironix.co.za**)
Info: **info@vironix.co.za**
Bug Report: **bugrep@vironix.co.za**

NB! After August 1994, replace all   **vironix.co.za** with **vironix.com**

WinRamp 1.0

A vastly more powerful product suite, to be sold only through commercial channels, called WinRamp 1.0 is due for final release during the 4th Quarter of 1994 or at the latest 1st Quarter 1995.

WinRamp goes far beyond the bounds of traditional communications programs, giving you a fully integrated, fully customisable desktop communications *environment*. Designed specifically for the user wanting to access the rapidly growing "super data-highway", WinRamp masks the complexity of accessing the vastly different environments of the Internet, traditional BBSes, and large-scale Online Information Services (such as CompuServe) - without sacrificing any of the functionality required to access the different classes of host on their own terms.

Whereas the shareware WinRamp Lite is a full featured "traditional" communications program in it's own right, capable of competing (and surpassing) with commercial retail packages costing up to FOUR times as much - WinRamp is much more than simply a super-set of WinRamp Lite with a few extra "bells & whistles". WinRamp breaks in "tradition" by bring under one fully-integrated communications environment numerous features and functions normally found in 3-4 different applications .. none of which work seamlessly together, and each of which can cost TWICE as much as WinRamp itself!

What happens after registration?

After you have registered WinRamp Lite, the following will occur:

1. Upon bank clearance of your registration fee (or credit card verification), you will immediately be issued with TEMPORARY Registration Serial Number Key, which when typed at the Registration dialog (see How To ... Register WinRamp Lite) will prevent any further "nagscreens" from appearing whilst running WinRamp Lite.

2. The next step depends on how you registered:
- If you have phoned through your credit card registration via the voice contact numbers, your temporary key will be read to you over the phone. This is subject to the verification of your credit card.
- If you have registered through the Automated Registration on the WinRamp Lite Support BBS, you will also immediately be issued with a temporary key whilst online.
- If you registered on CompuServe (GO SWREG), your Temporary key will be sent to you via private CompuServe   email.

3. A diskette set will immediately be posted to you as soon as is humanely possible via US Mail, containing the full registered version of WinRamp Lite, in addition to a permanent serial number. If you order a printed manual this will be shipped with your diskette set.

How To ...
Register WinRamp Lite

- Select a <u>method of Registering</u> WinRamp Lite which best suits you and call, mail, fax, or dial-in your registration payment.

- Take careful note of the EXACT spelling of the name you used to register. For example: If the name you submitted with your registration fee was **Peter Smith**, you MUST type this *EXACT* spelling into the "**Registered User:**" user field of the Registration Dialog.   Slight variations such as **Pete Smith** or **PEter Smith** will be rejected.

- After registering interactively (by calling voice or by dialing-in to the BBS), you will immediately be given a Temporary Registration Key. Also take careful note of this Key.

- From the Register main menu topic select Register WinRamp Lite. The Registration Dialog will open.

- Carefully type in your Registration name in the Registered User field

- Carefully type in your Temporary Registration Key.

- Press Enter or click on the Ok button.

- If you've got this far, we'd sincerely like to Thank You for supporting WinRamp Lite!

- A full Registered copy of WinRamp Lite will now be mailed to the given Shipping address by means of US Mail.

What's coming in WinRamp Lite 1.1 - 1.9

This is only the FIRST public release of WinRamp Lite. Development is continuing around-the-clock to upgrade the product and add the features users have come to expect.   It is our objective to release regular upgrades of WinRamp Lite as soon as a major feature has been completed, completely debugged and thoroughly beta tested.

Over the next 3-6 months the following features can be expected to appear in WinRamp Lite. Virtually ALL of these features are current at some stage of development.

- Compilable BASIC syntax Scripting Language (Due Shortly)
- Fax Send and Receive (Due Shortly)
- GIF viewer
- Int14 Support
- Host BBS Add-In Module
- VT52 - VT320 Terminal emulation (Due Shortly)
- RIP 2.0 Emulation (+- 6 weeks after public release of RIP 2.0 Specification)

IF we *cannot* convince you to Register ...

The "Try Before You Buy" Shareware concept is heading into it's SECOND DECADE.   Statistically this method of software distribution is carries a high risk in that historically only an estimated 2%-5% of regular users of any given Shareware product actually get round to registering it.

Ideally we hope that by delivering a product that is highly competitive with commercial programs costing up to FOUR times as much, we'll be able to achieve a higher registration rate than the above range. We can't do that without YOU, HOWEVER we acknowledge that in the final analysis Shareware is all about FREEDOM OF CHOICE.   If for whatever reason you simply do not intend registering WinRamp Lite, we do request that you somehow send us an email if only to let us know what you think of the package. We'd appreciate the effort.

Some email addresses:
CompuServe: 74757,207   and   100075,255
America Online: Vironix
Internet: comments@vironix.co.za   (after August 1994: comments@vironix.com)